

FRANCHISE APPLICATION

ENGEL & VÖLKERS



List Local. Sell Global.

CERTIFICATION

This franchise application is not a contract and does not obligate either the franchisor or the applicant in any manner. The applicant supplies this information with the best of his/her knowledge and ability and the franchisor relies on this fact in assessing the desirability and qualifications of the applicant.

If the applicant is a partnership, each partner must complete a separate application. If the applicant is a corporation, each shareholder, officer and director must complete a separate application. If the applicant is a limited liability company, each member must complete a separate application. All information must be complete and accurate. Do not leave any questions unanswered. If you need assistance to complete the application, please call Timo Khammash at Engel & Voelkers Florida Residential, LLC at 941 544 2829.

I submit the attached Franchise Application as my complete and true personal and financial condition as of the date shown below. In accordance with the Privacy Act (5 U.S.C. §552a), Freedom of Information Act and The Fair Credit Reporting Act, I expressly authorize any past or present employer, any law enforcement agency, federal, state or local, or any person who has personal knowledge of my character, work experience or criminal records to release this information to Engel & Voelkers Florida Residential, LLC. If requested by Engel & Voelkers Florida Residential, LLC, I agree to supply statements from my professional advisors (i.e. banker, broker, accountant or attorney) verifying my assets and I give permission to my professional advisors to supply any other relevant information. I also agree to furnish copies of Federal and State Income Tax Returns as filed, if requested. I also authorize Engel & Voelkers Florida Residential, LLC to access my credit information as necessary. I understand that Engel & Voelkers Florida Residential, LLC is relying upon all the above information as a material factor in considering my application to become a franchisee, and I release all persons from liability as a result of providing true and accurate information.

A copy of this signed authorization may be deemed to be the equivalent of the original and may be relied upon as a duplicate original.

Signature _____

Printed Name _____

Date _____

PERSONAL INFORMATION

All information will be held in complete confidence. If additional space is needed for any question, attach supplemental pages as necessary. The following items must be included in your application:

- Signed Receipt for the franchisor's disclosure documents
- Financial Statement (please attach)
- Resume (real estate experience), or complete professional experience section below
- Copy of Broker's License
- Location photos, if applicable

Name _____

Address _____

City _____

State _____

Zip Code _____

Home Phone _____

Business Phone _____

Mobile Phone _____

Fax _____

Email _____

Social Security Number _____

Date of Birth _____

COMPANY INFORMATION

If 'Company Information' does not apply to you, continue with page 5!

Company Name _____

Company Owner _____

Principals _____

Business Address _____

City _____

State _____

Zip Code _____

Business Phone _____

Mobile Phone _____

Fax _____

Email _____

Date Company Found _____

Number of Offices _____

Number of Sales Associates _____

Annual Transaction Volume _____

Company's Average Sales Price _____

Annual Gross Commission Income _____

Are you currently a franchise? Yes No

If yes, which franchise brand? _____

Are you also considering a sale of your brokerage? _____

Do you currently have any other affiliations? Yes No

If yes, which affiliates? _____

PROFESSIONAL BACKGROUND/EXPERIENCE I

Please provide names, addresses and dates from the past ten years and please note if you are/were self-employed:

Company _____

Address _____

City _____

State _____

Zip Code _____

Dates of Employment _____

Position _____

Responsibilities _____

Company _____

Address _____

City _____

State _____

Zip Code _____

Dates of Employment _____

Position _____

Responsibilities _____

PROFESSIONAL BACKGROUND/EXPERIENCE II

Company _____

Address _____

City _____

State _____

Zip Code _____

Dates of Employment _____

Position _____

Responsibilities _____

Company _____

Address _____

City _____

State _____

Zip Code _____

Dates of Employment _____

Position _____

Responsibilities _____

PROFESSIONAL BACKGROUND/EXPERIENCE III

How many years have you been active in the real estate business?

Current Status

Owner
Broker/Owner
Broker
Broker Associate
Sales Associate
Other _____

Have you ever managed a real estate office?

How many years?

Number of people you supervised?

Have you ever owned an interest in a real estate office?

Yes No

Do you have any past franchise experience? Yes No

If yes, which franchise?

Have you ever owned a percentage of a franchise or brokerage related business?

Yes No

If so, do you still have an ownership and what is your percentage?

Yes No Percentage _____

Have you ever held any office in NAR, or state or local Board of Realtors or any other real estate sponsored organization?

Please list any Real Estate Professional Designations you have received (e.g. GRI, CRB, CRS, CCIM, ABR):

Are you currently a member of the Multiple Listing Service?

Yes No

If yes, of which one?

PROFESSIONAL BACKGROUND/EXPERIENCE IV

If you have been working in real estate, state your personal production for the last twelve months:

Listings _____

Sales _____

Commissions Earned _____

Properties Purchased _____

Do you have a commercial real estate business? Yes No

If so, do you plan on continuing to operate it? Yes No

Do you have a mortgage business? Yes No

If so, do you plan on continuing to operate it? Yes No

Last year of school completed? _____

College _____

Degree _____

What experience do you have in marketing? _____

Have you ever been convicted of a felony? Yes No

Has your real estate license ever been suspended or listed on probation? Yes No

Please detail any legal action filed against you or your office or initiated by you or your office within the last five years _____

Have you ever failed in business or compromised with creditors? Yes No

If yes, please explain _____

Have you ever filed for bankruptcy? Yes No

If yes, explain _____

OWNERSHIP

Will you be involved in the franchise on a full-time basis?

Yes No

Ownership as

Individual

Partnership

Corporation

Proposed Entity Name

FEIN

(Federal Employer Identification Number)

Date and state of Incorporation

If partnership, indicate partner's name, address and percentage of ownership (**Note - each partner must complete a separate Franchise Application Form!**)

Name

Address

City

State

Zip Code

Percentage of Ownership

If corporation, indicate name, address and title of shareholders and number of shares (**Note - each shareholder, officer and director must complete a separate Franchise Application Form!**)

Name

Address

City

State

Zip Code

Title

Number of shares

BROKER'S LICENSE AND REAL ESTATE INFORMATION

The following individual will be the Responsible Broker (Please include a copy of your broker's license):

Name _____

License Number _____

Expiration _____

Issued by _____

If you are not licensed,
do you plan to obtain a license? Yes No

If yes, when? _____

OTHER PARTIES INVOLVED

Other parties to be involved in the business, including Partners or Associates (unless spouse), who will join you in this venture must also complete a Franchise Application.

Name _____

Address _____

City _____

State _____

Zip Code _____

Phone _____

Email _____

Name _____

Address _____

City _____

State _____

Zip Code _____

Phone _____

Email _____

ENGEL & VÖLKERS PROPERTY SHOP ANALYSIS

Suggested name for your **ENGEL & VÖLKERS** Property Shop

Name _____

Requested location for your **ENGEL & VÖLKERS** Property Shop

Address _____

City _____

State _____

Zip Code _____

- Anticipated Shop opening
- 1 to 3 months
 - 3 to 6 months
 - 6 to 12 months
 - 12 months plus

REFERENCES I

Business I

Name _____

Address _____

City _____

State _____

Zip Code _____

Phone _____

Email _____

REFERENCES II

Business II

Name _____
Address _____
City _____
State _____
Zip Code _____
Phone _____
Email _____

Personal I

Name _____
Address _____
City _____
State _____
Zip Code _____
Phone _____
Email _____

Personal II

Name _____
Address _____
City _____
State _____
Zip Code _____
Phone _____
Email _____

REFERENCES III

Bank I

(Banks or Finance Companies where accounts are carried OR where credit can be obtained and verified)

Name _____
Address _____
City _____
State _____
Zip Code _____
Phone _____
Email _____

Bank II

(Banks or Finance Companies where accounts are carried OR where credit can be obtained and verified)

Name _____
Address _____
City _____
State _____
Zip Code _____
Phone _____
Email _____

FINANCIAL STATEMENT

A separate financial statement must be submitted for each individual who completing an application. If the applicant is a partnership, corporation or limited liability company, a partnership, corporate or limited liability company financial statement should also be included.

Please continue with pages 14 and 15!

Income

Salary, wages	\$ _____
Bonus, Commissions	\$ _____
Dividends, Interest	\$ _____
Real Estate Income	\$ _____
Business profits	\$ _____
Notes/Accounts Receivable	\$ _____
Other Income (specify source (trust, spouse, etc.))	\$ _____
Total	\$ _____

Assets**Liabilities**

Cash on hand and in bank	\$ _____	Notes/loans payable to bank	\$ _____
Vested profit sharing	\$ _____	Notes/loans payable to friends, relatives	\$ _____
Securities	\$ _____	Accounts & bills due	\$ _____
Bonds/debenture	\$ _____	Real Est. Mortgages	\$ _____
Notes, accounts and mortgages receivable	\$ _____	Other debts and/or obligations	\$ _____
Real Estate – current market value	\$ _____	Total Liabilities	\$ _____
Net Value of business interests	\$ _____	Net Worth	\$ _____
Other – automobiles and other personal property	\$ _____		
Total Assets	\$ _____	Total Liabilities and Net Worth	\$ _____

Have you applied for or obtained a Home Equity Line of Credit?

If so, what is the expected amount of funds?

If securities are listed, what is the amount that can be liquidated?

Is there any additional source of funds?

ENGEL & VÖLKERS
Master Franchise Partner Florida

711 5th Avenue South, Suite 210

Naples, FL 34102, USA

Phone (239) 348-9000

Fax (239) 348-9021

Timo.Khammash@engelvoelkers.com

www.engelvoelkers.com/Florida